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A new report “Pending Quotes - Detailed by Product” has been created and is available from the Invoices / Quotes / Reports menu. The report uses the following notations: 1. Products included in Buildups are noted with a *. 2. Products on quotes from Pricebooks are noted with a #. 3. Kitset products are noted with [] around the code. **#6139**

The “Customer Sales Analysis by Date Range” report has been improved to include Customer Industry as a Sort Order option. **#12622**

The “Contact Management Report - Contact History” has been fixed to report on the Contact Date rather than the Follow Up Date. **#13168**

The “Pending Quotes - Summary, By Customer, and By Products” reports have a new option added – ‘Include Expired Quotes’. Expired Quotes (if included) are indicated in red. The “Quotes Summary by Status” report has been improved. Values for each status have been added, and the ability to report by user defined statuses has been improved. Quotes are grouped as "Active", "Accepted" or "Declined" and statuses reported within these groups. **#13199**

Quotes Summary by Status

The Demonstration Company Ltd

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 Page : 1

Account	0	999999999
Sort Key	**Unassigned**	ZZZZZZZZZZ
Group	**Unassigned**	ZZZZZZZZZZ
Quote Date	01/08/2019	24/08/2019
Quoted By	**Unassigned**	ZZZZZZZZZZ
Customer Type	** ALL Types **	
Location	All Locations	
Include Expired Quotes?	<input checked="" type="checkbox"/>	

Status	Count	% of Total	Sub-Total	GST	Total (incl GST)	% of Total Value
Active Quotes						
Active	6	33.33	17913.04	2686.96	20600.00	69.59
Follow Up	2	11.11	1739.14	260.86	2000.00	6.76
Follow up 2	2	11.11	869.56	130.44	1000.00	3.38
Active Quote Totals:			20521.74	3078.26	23600.00	
Accepted Quotes						
Accepted	2	11.11	1217.40	182.60	1400.00	4.73
Accepted - Invoice	2	11.11	1565.22	234.78	1800.00	6.08
Accepted - Job	2	11.11	1391.30	208.70	1600.00	5.41
Accepted Quote Totals:			4173.92	626.08	4800.00	
Declined Quotes						
Declined	2	11.11	1043.48	156.52	1200.00	4.05
Declined Quote Totals:			1043.48	156.52	1200.00	
Grand Totals:			18	25739.14	3860.86	29600.00

The “Customer Unallocated Payments” report has been improved to separate Customer Adjustments and to report outstanding credits with Deferred Payments correctly. **#13240**

Invoices

An issue with the GST Excl When Sell Rates Incl GST invoice layout (INV12) has been resolved. The default layout now calculates and displays the GST Exclusive value correctly with a subtotal, GST and total calculation at the bottom. **#13218**

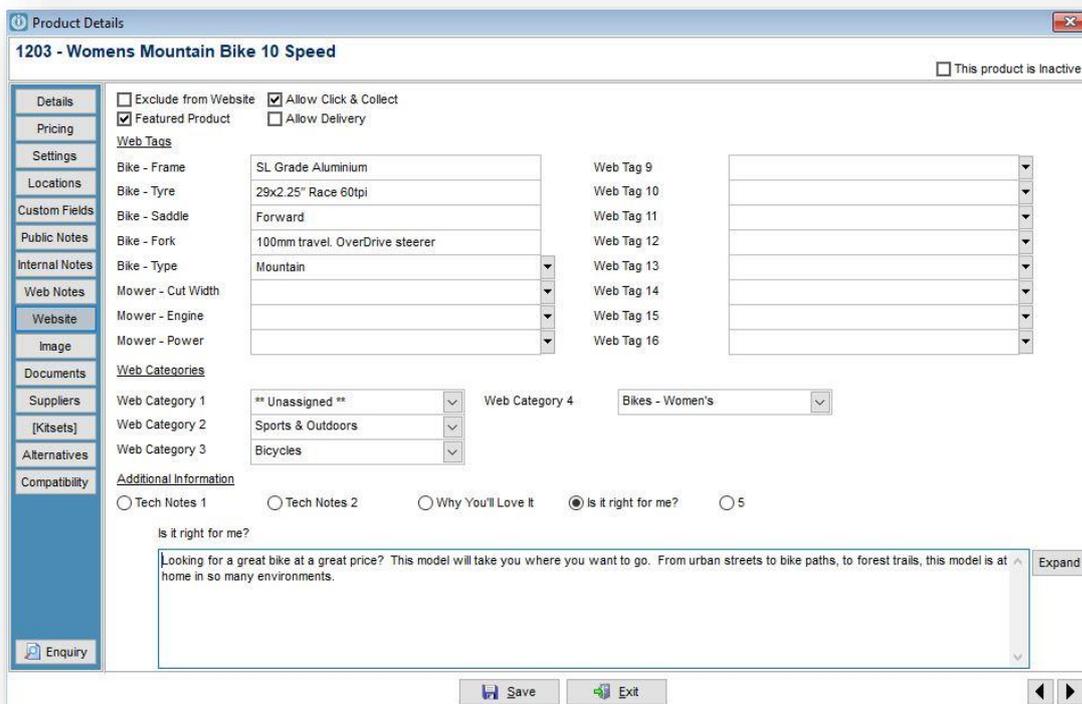
Job Management

A new report “Job Deposits – Reconciliation” provides a report of the deposits paid and used, and their status at a certain date. The GL balance of the Job Deposits GL code for that date also prints. The report can be used to reconcile the Balance in the GL code. Note that by filtering jobs or locations the report will not balance to the GL account. **#13149**

An issue where a user was able to open a Purchase Order in edit mode from a Read Only Job has been resolved. **#13157**

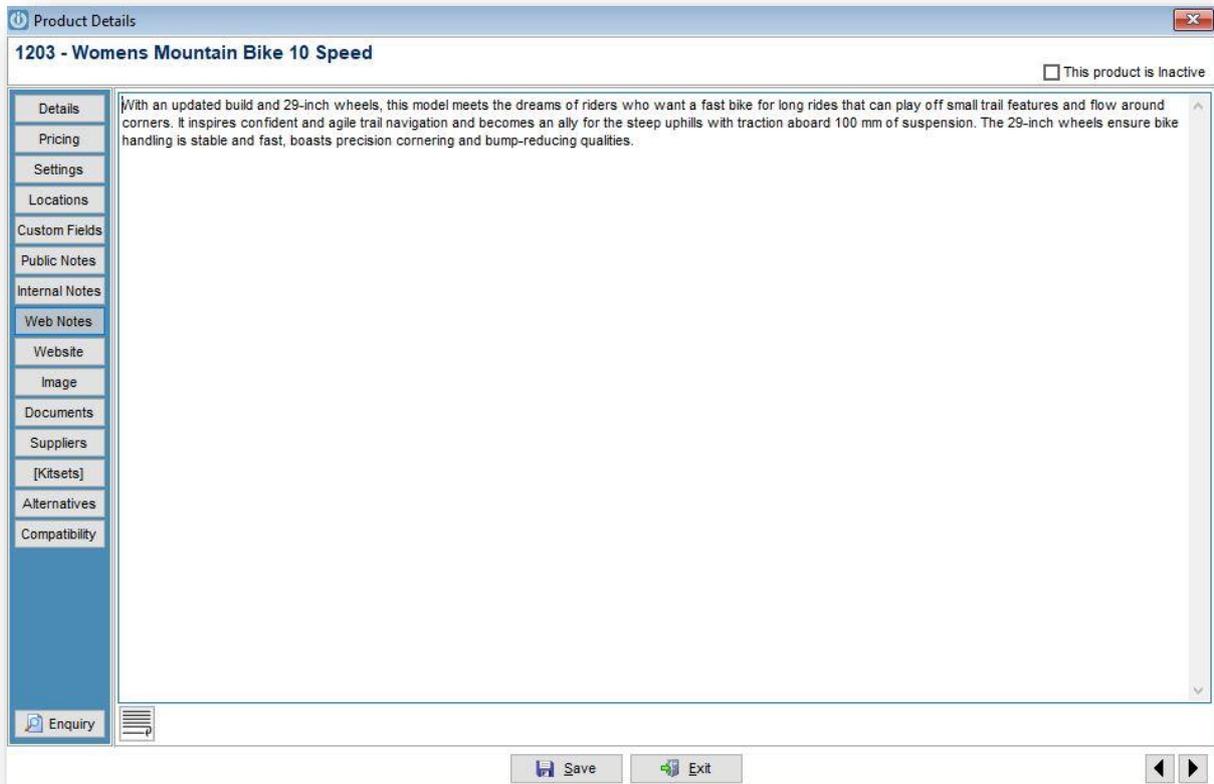
Products

A new tab has been added to the Modify Products screen called "Website". The Website tab has: 1. 16 configurable Web Tag fields. 2. 5 configurable Web Category Tag fields. 3. 5 configurable Additional Information note fields. Details and notes on this feature are available from the Knowledge Base. **#13046**



A new tab is now available under the Product record called Website Notes

#13067



The Product Sales Analysis “Top/Bottom Product Code by Date” has been improved to include a selection criteria for Preferred Supplier.

#13121

Purchase Orders

Improvements have been made to the “Purchase Order Receipt / Invoice Date Check” report. Orders where two packing slips have been receipted into one invoice no longer incorrectly report.

#12200

Suppliers

A new utility incorporated into the software allows electronic copies of Supplier Invoices to be saved in a consistent format into a digital documents folder extremely quickly. For more details please see the article in our Knowledge Base: <https://infusionsoftware.zendesk.com/hc/en-us>

#13253